THE A METHOD FOR HIRING



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Who The A Method for Hiring by Geoff Smart

One of the better hiring books I've read. Gets to the heart of the problem with hiring - you need to know what you want, what it looks like, and how you're going to measure it. Then use the same hiring practice for every candidate. My only concern with this book is its over-focus on executive hiring.

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DrFrumi@Scaling4Growth.com www.100mustreads.com 1 Who: The A Method for Hiring Notes by Frumi Rachel Barr, MBA, PhD. Authors: Geoff Smart and Randy Street

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4. The A Method has four parts: Scorecard documents exactly what you want a person to accomplish in a role. Source generating a flow of the right candidates. Select - structured interviews to gather the relevant facts about a person to rate a scorecard and make an informed hiring decision.

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Who The A Method For Hiring

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Synopsis A manager's guide to hiring the right employees introduces the practical and effective "A Method for Hiring," which draws on the expertise of

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